

Responsible Lending

Not Unsuitable Assessment



Applicant details

Applicant 1: Applicant 2:

Loan details

Loan amount requested: \$ Loan term requested: Years Months

Loan purpose:

Loan product selected:

Requirements and objectives

1. Customer's requirements and objectives (e.g. refinance at a lower interest rate to reduce loan repayments)

2. Specific features requested, and any associated risks or costs (e.g. fixed rate, offset account, redraw)

3. How does the product selected meet the customer's requirements and objectives? (e.g. Intro variable loan offers low rate, allows for additional repayments without penalty & access to offset facility for budgeting flexibility)

Foreseeable change in circumstances

Did the customer(s) indicate or identify anything that may adversely affect their ability to meet their current and future obligations?

If the customer(s) did identify a foreseeable change in circumstances how will these be mitigated? (e.g. reduce expenditure)

Exit strategy

Required where the requested loan term will not end until after the applicants normal retirement age (e.g. Sale of investment property, sale & downsize, savings)

Credit assistance provider declaration

I confirm that:

1. The income and expense information provided within the application are those obtained from the applicant/s during my preliminary assessment.
2. I collected the individual documents and verified the identity of the applicant/s. I also confirm that copies of all documents sent to Illawarra Credit Union are held by us. We will retain these documents and will make them available to Illawarra Credit Union if requested. We are aware this application may be audited by Illawarra Credit Union.
3. I have made reasonable enquiries and based the information provided to me by the applicant/s the recommended product is **NOT UNSUITABLE** on the basis that it is consistent with the applicant/s requirements and objectives and the applicant can comply with their financial obligations without substantial hardship.
4. For interest only term loans, the interest only period aligns with the applicant/s requirements. I have explained the following additional risks and costs of an interest only term to the applicant/s: interest only repayments will not pay off any principal during the interest only term; the repayments required to pay out the loan will increase after the interest only period ends to cover both interest and principal reductions; and the applicant/s may pay more over the life of their loan than if there was no interest only term.
5. For a Fixed Rate Loan, I have advised the applicant/s that the rate of their loan will be fixed for the specified fixed term of that loan contract. And, an Early Repayment Fee (ERF) may be payable if they make repayments of more than \$500 in addition to their scheduled monthly repayment, including repaying the loan in full or switching to another type of loan, while the interest rate is fixed.
6. The applicant/s is not disadvantaged by any conflict of interest in relation to any incentives or commissions that I may receive of writing this loan.
7. No conflicts of interest exist between the applicant/s and myself (e.g. the transaction is at arm's length and the applicant/s is not a friend, partner or family member). If a conflict exists please provide details below:

Broker Name:

Date:

/ /

Broker Signature:

Date identification document(s) verified:

/ /

Place identification document(s) verified: